| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0}+\mathbf{1 2 0}+\mathbf{1 3 0}+\mathbf{1 4 0}+\mathbf{1 5 0}$ ) | 100 |  | 1.122.446.992.849 | 1.270.483.174.373 |
| I. Cash and cash equivalents | 110 |  | 122.877.748.732 | 190.602.202.446 |
| 1. Cash | 111 | V. 1 | 21.985.748.732 | 30.700.552.446 |
| 2. Cash equivalents | 112 |  | 100.892.000.000 | 159.901.650.000 |
| II. Short-term financial investments | 120 |  |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 | V. 2 | 691.079.122.194 | 789.985.634.258 |
| 1. Trade accounts receivables | 131 |  | 391.116.446.034 | 387.547.156.913 |
| 2. Advances to suppliers | 132 |  | 55.452.118.593 | 69.135.437.420 |
| 3. Short-term internal receivables | 133 |  | 250.335.881.563 | 347.036.245.271 |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 26.322.733.804 | 18.414.852.454 |
| 6. Provision for short-term bad receivables | 139 |  | (32.148.057.800) | (32.148.057.800) |
| IV. Inventories | 140 | V. 3 | 301.273.153.013 | 284.013.994.040 |
| 1. Inventories | 141 |  | 369.815.452.988 | 352.556.294.015 |
| 2. Provision for devaluation of inventories | 149 |  | (68.542.299.975) | (68.542.299.975) |
| V. Other short-term assets | 150 | V. 4 | 7.216.968.910 | 5.881.343.629 |
| 1. Short-term prepaid expenses | 151 |  |  | 28.036.000 |
| 2. VAT deductible | 152 |  | 2.073.601.322 | 3.484.939.942 |
| 3. Tax and accounts receivable from State budget | 154 |  |  |  |
| 4. Other short-term assets | 158 |  | 5.143.367.588 | 2.368.367.687 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0}+\mathbf{2 2 0 + 2 4 0}+\mathbf{2 5 0 + 2 6 0}$ ) | 200 |  | 947.763.803.661 | 929.614.995.445 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 626.531.195.495 | 608.590.269.425 |
| 1. Tangible fixed assets | 221 | V. 5 | 410.745.404.382 | 432.245.060.314 |
| - Historical cost | 222 |  | 668.717.326.008 | 666.318.641.157 |
| - Accumulated depreciation | 223 |  | (257.971.921.626) | (234.073.580.843) |
| 2. Finance leases fixed assets | 224 |  |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 6 | 17.888.239.551 | 17.896.440.606 |
| - Historical cost | 228 |  | 18.039.617.804 | 18.039.617.804 |
| - Accumulated depreciation | 229 |  | (151.378.253) | (143.177.198) |
| 4. Construction in progress expenses | 230 | V. 7 | 197.897.551.562 | 158.448.768.505 |
| III. Property investment | 240 |  |  | - |
| - Historical cost | 241 |  |  | - |
| - Accumulated depreciation (*) | 242 |  |  | - |
| IV. Long-term financial investments | 250 | V. 8 | 243.590.520.000 | 243.590.520.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 17.400.000.000 | 17.400.000.000 |
| 3. Other long-term investments | 258 |  | 233.410.000.000 | 233.410.000.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (7.219.480.000) | (7.219.480.000) |
| V. Other long-term assets | 260 | V. 9 | 77.642.088.166 | 77.434.206.020 |
| 1. Long-term prepaid expenses | 261 |  | 505.861.542 | 297.979.396 |
| 2. Deferred income tax assets | 262 |  | 57.936.226.624 | 57.936.226.624 |
| 3. Others | 268 |  | 19.200.000.000 | 19.200.000.000 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 2.070.210.796.510 | 2.200.098.169.818 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES (300= 310+330) | 300 |  | 563.126.900.992 | 726.672.498.945 |
| I. Short-term liabilities | 310 |  | 507.322.233.018 | 670.690.709.471 |
| 1. Short-term borrowing and debts | 311 | V. 10 | 365.422.625.264 | 498.440.537.664 |
| 2. Trade accounts payable | 312 | V. 11 | 65.593.694.391 | 127.979.752.719 |
| 3. Advances from customers | 313 | V. 12 | 14.838.887.790 | 12.872.060.819 |
| 4. Taxes and liabilities to State budget | 314 | V. 13 | 6.815.167.785 | 7.266.081.020 |
| 5. Payable to employees | 315 | V. 14 | 8.066.471.901 | 9.425.167.744 |
| 6. Payable expenses | 316 |  | 3.311 .334 | 6.199.155.747 |
| 7. Accounts payables-Affiliate | 317 |  | 272.465.893 | 234.781.268 |
| 8. Payable in accordance with contracts in progress | 318 |  |  | - |
| 9. Other short-term payables | 319 | V. 15 | 46.309.608.660 | 8.273.172.490 |
| 10. Provision for short-term liabilities | 320 |  |  | - |
| II. Long-term liabilities | 330 |  | 55.804.667.974 | 55.981.789.474 |
| 1. Long-term accounts payables-Trade | 331 |  |  | - |
| 2. Long-term accounts payables-Affiliate | 332 |  |  | - |
| 3. Other long-term payables | 333 |  |  | - |
| 4. Long-term borrowing and debts | 334 | V. 16 | 51.733.695.000 | 51.733.695.000 |
| 5. Deferred income tax | 335 |  |  | - |
| 6. Provision for unemployment allowance | 336 |  | 4.070.972.974 | 4.248.094.474 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 1.489.083.895.518 | 1.470.025.670.873 |
| I. Capital sources and funds | 410 | V. 17 | 1.474.487.310.533 | 1.454.764.962.153 |
| 1. Paid-in capital | 411 |  | 660.000.000.000 | 660.000.000.000 |
| 2. Capital surplus | 412 |  | 611.965.459.100 | 611.965.459.100 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (27.417.629.848) | (27.417.629.848) |
| 5. Assets revaluation difference | 415 |  |  | - |
| 6. Foreign exchange difference | 416 |  | (1.277.437.103) | (988.442.183) |
| 7. Investment and development fund | 417 |  |  | - |
| 8. Financial reserve fund | 418 |  |  | - |
| 9. Other fund belong to owner's equity | 419 |  |  | - |
| 10. Retained profit | 420 |  | 231.216.918.384 | 211.205.575.084 |
| 11. Capital for construction work | 421 |  |  | - |
| II. Budget sources | 430 |  | 14.596.584.985 | 15.260.708.720 |
| 1. Bonus and welfare fund | 431 |  | 14.596.584.985 | 15.260.708.720 |
| 2. Budgets | 432 |  |  | - |
| 3. Budget for fixed asset | 433 |  |  | - |
| III. Minority interest |  |  | 18.000.000.000 | 3.400.000.000 |
|  |  |  |  |  |
| TOTAL RESOURCES ( $430=300+400$ ) | 430 |  | 2.070.210.796.510 | 2.200.098.169.818 |

## INCOME STATEMENT (consolidated)

Quarter 1/ 2010
Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
| 1. Sales | 01 |  | 362.325.264.885 | 407.174.526.518 | 362.325.264.885 | 407.174.526.518 |
| 2. Deductions | 02 |  | 2.330.869.294 | 16.294.552.870 | 2.330.869.294 | 16.294.552.870 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2 )}$ | 10 | VI. 1 | 359.994.395.591 | 390.879.973.648 | 359.994.395.591 | 390.879.973.648 |
| 4. Cost of goods sold | 11 | VI. 2 | 317.044.666.691 | 408.552.881.110 | 317.044.666.691 | 408.552.881.110 |
| 5. Gross profit ( $\mathbf{2 0}=\mathbf{1 0 - 1 1 )}$ | 20 |  | 42.949.728.900 | (17.672.907.462) | 42.949.728.900 | (17.672.907.462) |
| 6. Financial income | 21 | VI. 3 | 20.342.436.826 | 13.035.915.453 | 20.342.436.826 | 13.035.915.453 |
| 7. Financial expenses | 22 | VI. 4 | 9.472.445.321 | 19.093.241.394 | 9.472.445.321 | 19.093.241.394 |
| - Include: Interest expense | 23 |  | 9.412.717.513 | 18.097.294.452 | 9.412.717.513 | 18.097.294.452 |
| 8. Selling expenses | 24 | VI. 5 | 28.101.546.838 | 30.968.438.869 | 28.101.546.838 | 30.968.438.869 |
| 9. General \& administrative expenses | 25 | VI. 6 | 5.896.131.111 | 7.080.919.979 | 5.896.131.111 | 7.080.919.979 |
| 10. Net operating profit [ $\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2 )} \mathbf{- ( 2 4 + 2 5 ) ]}$ | 30 |  | 19.822.042.456 | (61.779.592.251) | 19.822.042.456 | (61.779.592.251) |
| 11. Other income | 31 |  | 235.547.754 | 63.571 .736 | 235.547.754 | 63.571 .736 |
| 12. Other expenses | 32 |  | 46.246 .910 | 60.975 .598 | 46.246 .910 | 60.975.598 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 189.300.844 | 2.596.138 | 189.300.844 | 2.596.138 |
| 14. Profit before tax (50=30+40) | 50 |  | 20.011.343.300 | (61.776.996.113) | 20.011.343.300 | (61.776.996.113) |
| 15. Current corporate income tax expenses | 51 |  |  |  |  |  |
| 16. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 20.011.343.300 | (61.776.996.113) | 20.011.343.300 | (61.776.996.113) |
| 18. EPS (VND/share) (*) | 70 |  |  |  |  |  |

## CASH FLOWS STATEMENT (consolidated)

Quarter 1/ 2010 (Direct method)

| Items | Code |  | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Note | Accumulation |  |
|  |  |  | Quarter 1/2010 | Quarter 1/ 2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 454.109.556.244 | 554.373.111.503 |
| 2. Cash paid for supplier | 2 |  | (404.089.700.159) | (308.198.139.912) |
| 3. Cash paid for employee | 3 |  | (35.707.982.659) | (22.283.225.912) |
| 4. Cash paid for interest | 4 |  | (11.193.421.734) | (16.414.877.785) |
| 5. Cash paid for corporate income tax | 5 |  | (25.021.459) |  |
| 6. Other receivables | 6 |  | 832.083.108.579 | 849.639.395.486 |
| 7. Other payables | 7 |  | (795.848.366.580) | (826.720.171.059) |
| Net cash provided by (used in) operating activities | 20 |  | 39.328.172.232 | 230.396.092.321 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (303.734.087) | (23.433.065.903) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (12.863.301.610) | (29.203.002.200) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 13.012.340.788 | 96.186.707.800 |
| 5. Cash paid for joining capital in other companies | 25 |  | 9.150.930.000 |  |
| 6. Withdrawal of capital in other companies | 26 |  |  | 20.000.000.000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 824.880.602 | 481.655 .704 |
| Net cash used in investing activities | 30 |  | 9.821.115.693 | 64.032.295.401 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 | 14.772.890.000 | 3.400.000.000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 183.139.330.000 | 783.180.281.100 |
| 4. Cash paid to principal debt | 34 |  | (315.157.242.400) | (1.143.661.924.567) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 |  | (11.497.127.600) |
| Net cash (used in) provided by financing activities | 40 |  | (117.245.022.400) | (368.578.771.067) |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | (68.095.734.475) | (74.150.383.345) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 190.602.202.446 | 96.890.633.895 |
| Influence of foreign exchange fluctuation | 61 |  | 371.280.761 | 972.845 .612 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 122.877.748.732 | 23.713.096.162 |

